

Window Quote Comparison Worksheet

St. Louis | Fill in with written quotes only.

House: _____ Year built: _____ Wall: frame / brick veneer / brick masonry

Historic district: yes / no Openings counted: _____

Line	Company A	Company B	Company C
Written quote received? (date)			
Every opening listed with location and size?			
Install method per opening (insert / full-frame)			
Product manufacturer and series			
U-factor (target ≤ 0.28 ; ENERGY STAR North-Central ≤ 0.25)			
SHGC (target ≤ 0.40)			
Air leakage (≤ 0.3)			
Glass package (low-e, argon, panes, tempered where required)			
Lead-safe (RRP) work listed? (required on pre-1978)			
Exterior trim: brickmould retained / replaced / wrapped			
Disposal and cleanup listed?			

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Permit / CRO review listed where applicable?			
Exclusions stated (lintel, plaster, painting)?			
Lead time and install window			
Price validity (30 days normal; "today only" = tactic)			
Installation warranty — labor, term, who honors it			
Product warranty — glass seal, frame, transferable?			
Financing: APR, term, deferred-interest rules			
Total installed price			
Number of openings			
= Per-opening installed price			
Same scope as the others? (if not, what differs)			

Rule: compare the per-opening installed price on the same material and method. Ignore “free” counts and headline percentages.

Red flags: price expires tonight; no install method; no lead-safe line on a pre-1978 house; “no permit needed” with no jurisdiction named; a tax-credit line in 2026; “capping” as the standard trim treatment on brick.